## Attachment 3



#### MOUNTAIN VIEW LOS ALTOS HIGH SCHOOL DISTRICT

**BOARD OF TRUSTEES** 

Thida Cornes Sanjay Dave Phil Faillace, Ph.D. Esmeralda Ortiz Catherine Vonnegut

SUPERINTENDENT

Dr. Nellie Meyer

May 27th, 2024

Dear Mayor Showalter and Councilmembers,

On behalf of Mountain View Los Altos Career and Technical Education, I am writing in support of the Community Workforce Agreement (CWA) for the City of Mountain View.

Community Workforce Agreements are a proven method to ensure residents are getting the most benefit for our community, from tax dollars spent on Capital Improvements. Our students deserve to have every available option for career choices, and a CWA would open an additional door for students who choose a career in the construction industry.

As you may know, MVLA has more than doubled its Career and Technical Education pathway offerings in the last two years to meet local industry demand. Additionally, we continue to implement targeted support programs specifically designed to address the needs of underrepresented populations, including first-generation college students, students of color, low-income students, and students with disabilities. These programs may include mentorship initiatives, academic counseling services, tutoring programs, and tuition and transportation to valuable college and career readiness programs like South Valley Metropolitan Education District or SVCTE for our students.

The Targeted Hire provision of the CWA in particular will leverage the City's Capital Improvement dollars to provide enhanced access to a family-supporting career for some of our most vulnerable youth, including former foster youth, justice-engaged individuals, members low-income households, housing insecure, and other At-Risk Youth. The careers accessed through the Targeted Hire program provide full career technical education at no cost, concurrent with paid on-the-job training, family health coverage, and retirement security.

A CWA is the right policy for a city like Mountain View, that cares about uplifting its residents, and wants to make the most of public dollars. We urge you to place the Community Workforce Agreement on the next City Council agenda, and adopt this beneficial policy so we may sooner open up these opportunities for our youth.

Sincerely

Amber Woodward

CTE Program Specialist

Mountain View Los Altos Union High School District

SAYARE
GREEN BUSINESS

Phone:	
--------	--



Hon. Pat Showalter 500 Castro St. Mountain View, CA 94041

April 16, 2024

# Dear Mayor Showalter and members of the City Council,

I write on behalf of the Silicon Valley Working Blue Democratic Club to respectfully urge the City to enter into a Community Workforce Agreement (CWA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. The Silicon Valley Working Blue membership is of the blue-collar workforce that supports working families. By approving the use of CWAs, working families in our community will be met with equal opportunities for upward mobility and we can proactively work to build our state's physical and economic infrastructure.

As one of the most diverse areas in the state, Silicon Valley is largely comprised of historically under-served groups and individuals. CWAs are well-established public policy that have proven to further democratic ideals such as fair employment, equal treatment, and uplifting the under-served within our communities. Our region's unique demographic requires that we address equity in every decision-making process. CWAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact.

The Santa Clara and San Benito Counties Building and Construction Trades Council is committed to establishing an inclusive workforce that is made up of working families and minority groups. By supporting a workforce that is reflective of the community, they are then able to also commit to supporting initiatives that are of the utmost importance to the community that they are personally a part of. The City's approval of a CWA will provide the Council with the necessary provisions to continue their beneficial work. As a committed advocate for equitable socioeconomic opportunities and living affordability in Silicon Valley, we respectfully urge you to adopt the Community Workforce Agreement.

Sincerely,

Forest Peterson

Forest Peterson
President SV Working Blue



- Officers: President Forest Peterson (SEIU-DSCC); V.President Allie Cemalovic (SGWU); Secretary Judy Pipkin (CNA-DSCC); Treasurer Connie Chew (SEIU-DSCC)
- Board: David Bini (IBEW-DSCC), Helen Chapman (DSCC), Sara McDermott (SCCDCC), Brian O'Neill (SEIU-DSCC), Patricia Picard (CSEA), Babu Prasad (SEIU-DSCC), Sam Saiu (IAM), Claudia Shope (SEIU-SCCDCC), Yvette Simon (SEIU), Dominic Torreano (SMW), Bill Wise (SMW)

# HIGH SCHOOL DISTRICT Serving the communities of Mountain

View, Los Altos and Los Altos Hills

## MOUNTAIN VIEW-LOS ALTOS UNION HIGH SCHOOL DISTRICT

#### **BOARD OF TRUSTEES**

Thida Cornes Sanjay Dave Phil Faillace, Ph.D. Esmeralda Ortiz Catherine Vonnegut

#### SUPERINTENDENT

Dr. Nellie Meyer, Ed.D.

Alta Vista High School

Phone:
Fax:

March 29, 2024

Dear Mayor Showalter and Councilmembers,

On behalf of Alta Vista High School and the Mountain View Los Altos High School District, I am writing in support the Community Workforce Agreement (CWA) for the City of Mountain View. At Alta Vista High School, our students largely depend on school for their career training and opportunities; this is a true investment in their futures and our community.

Community Workforce Agreements are a proven method to ensure residents are getting the most benefit for our community, from tax dollars spent on Capital Improvements. Our students deserve to have every available option for career choices, and a CWA would open an additional door for students who choose a career in the construction industry.

The Targeted Hire provision of the CWA in particular will leverage the City's Capital Improvement dollars to provide enhanced access to a family-supporting career for some of our most vulnerable youth, including former foster youth, justice-engaged individuals, members low-income households, housing insecure, and other At-Risk Youth. The careers accessed through the Targeted Hire program provide full career technical education at no cost. My students could also greatly benefit, as coud their families, with paid on-the-job training while learning, as well as family health coverage and retirement security.

I do believe that a CWA is the right policy for a city like Mountain View, that cares about uplifting its residents, and wants to make the most of public dollars. We urge you to place the Community Workforce Agreement on the next City Council agenda, and adopt this beneficial policy so we may sooner open up these opportunities for our youth.

Sincerely

Suzanne Woolfolk

Director of Alternative Programs
Principal of Alta Vista High School



January 5, 2024

## VIA EMAIL

dawn.cameron@mountainview.gov

Dawn Cameron, Public Works Director City of Mountain View 500 Castro Street Mountain View, CA 94041

Re:

Nor Cal Carpenters Union and Project Labor Agreements

Dear Ms. Cameron:

I am writing to you to inform the City of Mountain View about the Nor Cal Carpenters Union's ("Carpenters") willingness to enter into Project Labor Agreements and promote local labor standards legislation. As you may be aware, the Nor Cal Carpenters Union is not affiliated with the Santa Clara/San Benito Counties Building Trades Council (SCBTC).

As always, the Carpenters will determine whether to participate in Project Labor Agreements on a project-by-project basis. Regardless of the Carpenters' membership in the BTC, the BTC has never had the authority to bind the Carpenters without the Carpenters' specific agreement. Where we are currently signatory to a PLA we will continue to comply with the agreement.

Further, the Carpenters will only participate in those PLAs it has a hand in drafting from the very beginning. If the City of Mountain View negotiates a PLA with other labor organizations and then presents the final or near final version to the Carpenters and requests a signature, it is unlikely that we will have a positive response.

Local legislation is similar. We will continue to lead in advocating for laws establishing labor standards on construction projects. As you probably know, we have done so at the state level by leading coalitions of unions and working people in passing AB 2011, the Affordable Housing and High Road Jobs Act of 2022, to permit streamlined infill development on under-utilized commercial parcels. In 2023 we led an even larger coalition in support of SB 423, which extends SB 35 housing streamlining through 2035 and adopts inclusive labor standards in place of skilled and trained requirements for most covered projects. At the local level, labor standards ordinances often include PLA exemption language. SB 423 includes PLA exemption language that we generally support and advocate for in local ordinances, providing in relevant part:

This paragraph does not apply if all contractors and subcontractors performing work on the development are subject to a Project Labor

Agreement that requires the payment of prevailing wages to all construction workers employed in the execution of the development and provides for enforcement of that obligation through an arbitration procedure. For purposes of this clause "Project Labor Agreement" has the same meaning as set forth in paragraph (1) of subdivision (b) of Section 2500 of the Public Contract Code.

We will also support creative solutions such as the following language:

An otherwise Covered Project is deemed to comply with this ordinance if all Contractors performing work on the Covered Project are subject to a project labor agreement that requires the payment of prevailing wages, apprenticeship and health care expenditures for all construction workers employed in the execution of the Covered Project and provides for enforcement of that obligation through an arbitration procedure.

In addition to our moral obligation to protect the lowest paid construction workers, PLA language in local ordinances that chooses the winners and losers exposes the local ordinance to unnecessary legal challenges. Nor Cal Carpenters Union and its 38,000 members will continue to fight for the working class. We will continue to work with the local BTCs and the State Building Trades where it is appropriate. On behalf of the Carpenters and the working-class residents of the City of Mountain View, we look forward to working with you on positive solutions for our community and its workforces. Please contact me by phone if you have any questions.

Sincerely,

Jay Bradshaw Executive Officer

Nor Cal Carpenters Union



#### OFFICES:

San Jose, CA | San Francisco, CA | Livermore, CA

W ww.ARCHKEY.com/ARCHKEY-SPRIG

8/30/23

To Whom It May Concern,

My name is Scott Wilson, and I am the General Superintendent for Sprig Electric, a local electrical contractor. We participate in private and public works projects in Santa Clara County.

We consistently bid projects with PLA's and CWA's and have successfully won multiple projects (e.g., school districts, cities, etc.) We are eager to bid on projects for the City.

CWA's and PLA's level the playing field for union and non-signatory contractors who follow the laws and requirements of the Labor code and competitive bidding laws. We know that when we bid these projects that contractors who circumvent the laws are less likely to bid or will bid under the same requirements as honest contractors.

Additionally, the Building Trades Council and its affiliated unions have been very helpful in ensuring that my needs are met, and my questions answered, leading to a much smoother project. No contractor that treats his or her employees with respect and provides them with prevailing wages and benefits should be afraid of abiding by one of these agreements.

As a contractor who decides which projects to bid, I do consider whether the project has a labor agreement and for me that is a positive.

Sincerely,

Scott Wilson

General Superintendent



# Silver Creek Electric, Inc







Date 8/28/23

To Whom It May Concern,

My name is Juan DeHaro and I am the President of Silver Creek Electric, a local electrical contractor. We participate in private and public works projects in Santa Clara County.

We consistently bid projects with PLAs and CWAs and have successfully won multiple projects (e.g., school districts, cities, etc). We are eager to bid on projects for the City.

CWAs and PLAs level the playing field for union and non-signatory contractors who follow the laws and requirements of the Labor code and competitive bidding laws. We know that when we bid these projects that contractors who circumvent the laws are less likely to bid, or will bid under the same requirements as honest contractors.

Additionally, the Building Trades Council and its affiliated unions have been very helpful in ensuring that my needs are met and my questions answered, leading to a much smoother project. No contractor that treats his or her employees with respect and provides them with prevailing wages and benefits should be afraid of abiding by one of these agreements.

As a contractor who decides which projects to bid, I do consider whether the project has a labor agreement and for me that is a positive.

Sincerely,

# Juan DeHaro Cell: Office: Fax: www.silvercreekelectric.com Local 332 Silver Creek Electric

To Whom It May Concern,

My name is Carlos Anaya and I am the Service Division Estimator/Superintendent for BFP Fire Protection, a local C16 Fire Sprinkler contractor. We participate in private and public works projects in Santa Clara County.

We consistently bid projects with PLAs and CWAs and have successfully won multiple projects (e.g., school districts, cities, etc). We are eager to bid on projects for the City.

CWAs and PLAs level the playing field for union and non-signatory contractors who follow the laws and requirements of the Labor code and competitive bidding laws. We know that when we bid these projects that contractors who circumvent the laws are less likely to bid, or will bid under the same requirements as honest contractors.

Additionally, the Building Trades Council and its affiliated unions have been very helpful in ensuring that my needs are met and my questions answered, leading to a much smoother project. No contractor that treats his or her employees with respect and provides them with prevailing wages and benefits should be afraid of abiding by one of these agreements.

As a contractor who decides which projects to bid, I do consider whether the project has a labor agreement and for me that is a positive.

Sincerely,

Carlos Anaya BFP Fire Protection



# BAY CITY BOILER |

LOCATIONS: San Francisco Bay Area

Fresno

Stockton

April 30, 2024

# To Whom it may concern:

Bay City Boiler has participated in a number of public and private projects where Community Workforce Agreements (CWAs) or Project Labor Agreements (PLAs) are part of the contract requirements. We are currently working on projects under Various Santa Clara & San Benito Counties Building and Construction Trades PLA's. CWAs and PLAs give Union Contractors a level playing field to compete for work, and also provide a pool of skilled and trained workers in the many building trades required to build a successful project. These labor agreements tend to draw responsible contractors at all levels as they create a good, qualified level of fair competition.

Sincerely,

Pete Ellery

President and CEO of Bay City Boiler



# IRON WORKERS LOCAL UNION 377

UNION OFFICE OF BRIDGE, STRUCTURAL, ORNAMENTAL AND REINFORCING

Charlie Hernandez Executive Officer Trustee

July 31, 2023

Eddie Reyes President Business Representative

Chris Donnelly Business Representative

To whom it may concern,

David A. Ortiz Organizer

Ironworkers Local 377 has supported and will continue to support Community Workforce and Project Labor Agreements throughout our large jurisdiction. By supporting and signing these types of agreements not only are you helping your community residents and workforce gain a foothold into employment with good wages, benefits and a pension, but these types of agreements guarantee labor harmony, no strikes or slowdowns which also benefit the owner, developer or city on these projects. This local has signed over 100 CWA/PLA since 2005.

These agreements have proven over the years on many, many projects that they are winners. They get the project done on time, helping owners/developers and the workforce prosper.

Eddie Reyes

Ironworkers Local 377 President/Business Agent

# SPRINKLER FITTERS AND APPRENTICES

Jeffrey M. Dixon Business Manager

Danny Mangan

Organizer

**LOCAL 483** 

OF THE UNITED ASSOCIATION OF PLUMBERS, PIPEFITTERS AND SPRINKLER FITTERS OF THE UNITED STATES AND CANADA AFL-CIO

economic of

Dylan M. Boldt John Medina Dan Torres Business Agents

Rik Drury Market Development Representative

July 28, 2023

Sent via email

To Whom It May Concern,

My name is Jeff Dixon, I am the Business Manager for Sprinkler Fitters U. A. Local 483. I'm writing to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

SPRINKLER FITTERS & APPRENTICES

JEFFREY M. DIXON

Business Manager//Financial Secretary

JMD/dk OPEIU-29-AFL-CIO



July 27, 2023.

Attn: City of Mountain View, Mayor's Office

Re: PLA and CWA Projects

This letter is in support of a desired increase to participate as a building Contractor in Public Works for the City of Mountain View.

My name is Luis E. Casas, and I am the Director of Preconstruction and Project Management for Della Maggiore Tile, Inc. Della Maggiore is a Tile and Stone Installation Contractor based in San Jose CA. We participate in the construction of both private and public works projects in Santa Clara County.

We are consistently bidding projects with Project Labor Agreements (PLA) and Community Workforce Agreements (CWA) and have successfully won multiple projects (e.g., Evergreen Valley College Projects, County Office of San Mateo Projects, and projects for Multiple School Districts in Santa Clara County). Della Maggiore is in full support of continued PLA/CWA classification of projects in the City of Mountain View.

CWAs and PLAs level the playing field for union and non-signatory contractors who follow the laws and requirements of the Labor Code and competitive bidding Laws. More so, these projects provide Journeymen and Apprentice craftworkers representative labor wages which better suit the cost of living in Santa Clara County.

The Building Trades Council and our Local BAC 3 Union Reps have been helpful in their efforts to increase bidding participation of such projects and in monitoring projects are completed per said Agreements.

Mayor Hicks, please recognize this communication as a formal and kind request for your continued support to the City's increase of PLA/CWA Projects.

Respectfully,

Luis E. Casas

Director of Preconstruction

& Project Management

Della Maggiore Tile and Stone, Inc.

Page

Main:

Faxi





7/27/23

To Whom It May Concern,

My name is Justin Krulee and I am the President of Premier Stone and Tile, a local Tile Installer contractor. We participate in private and public works projects in Santa Clara County.

We consistently bid projects with PLAs and CWAs and have successfully won multiple projects. We have been working on Google projects and will be working on the Waymo project later this year. We are eager to bid on projects for the City of Mountain View.

CWAs and PLAs level the playing field for union and non-signatory contractors who follow the laws and requirements of the Labor code and competitive bidding laws. We know that when we bid these projects that contractors who circumvent the laws are less likely to bid, or will bid under the same requirements as honest contractors.

Additionally, the Building Trades Council and its affiliated unions have been very helpful in ensuring that my needs are met and my questions answered, leading to a much smoother project. No contractor that treats his or her employees with respect and provides them with prevailing wages and benefits should be afraid of abiding by one of these agreements.

As a contractor who decides which projects to bid, I do consider whether the project has a labor agreement and for me that is a positive.

Sincerely,

Justin Krulee Vice President



Date: July 25, 2023

# To Whom It May Concern,

I am the owner of Insulation Specialties, Inc., a SBE. My company has worked on a number of PLA/CWA public works projects, including Agnews High School and middle school as well as other public works projects. We've found that PLAs and CWAs attract the most reputable contractors by providing a level playing field and bringing the resources of the construction industry to Capital Improvement Program projects. All Contractors must follow the same standards on these jobs. For my company, this mean I am not bidding against disreputable contractors, and I have a fair shot at securing the work. As an SBE, we strongly endorse a CWA/PLA for the city.

Sincerely,

Milt Skolnick - President

Voice: Fax:



# LiUNA! LOCAL

Feel the Power

July 24, 2023

To Whom It May Concern,

We, the members of LiUNA Local 67, are writing to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

Fabian Plascencia Vice-President



# OPERATING ENGINEERS LOCAL UNION No. 3

FAX

Jurisdiction: Northern California, Northern Nevada, Utah, Hawaii, and the Mid-Pacific Islands

July 24, 2023

To Whom It May Concern,

We, the Operating Engineers Local Union Number 3 District 90, are writing to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified skilled labor workforce for small and even large long-term projects, coupled with the commitment to labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce and provide opportunities that will have a direct and lasting impact on our community. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

NEILS ASH

District Representative Morgan Hill District 90

Operating Engineers Local Union No. 3

leib lih





To Whom It May Concern,

My name is Craig Rossi and I am the Manager of Pre-Construction Services for Performance Contracting, Inc., a local (Mechanical Insulation) contractor. We participate in private and public works projects in Santa Clara County.

We consistently bid projects with PLAs and CWAs and have successfully won multiple projects (e.g., school districts, cities, etc). We are eager to bid on projects for the City.

CWAs and PLAs level the playing field for union and non-signatory contractors who follow the laws and requirements of the Labor code and competitive bidding laws. We know that when we bid these projects that contractors who circumvent the laws are less likely to bid, or will bid under the same requirements as honest contractors.

Additionally, the Building Trades Council and its affiliated unions have been very helpful in ensuring that my needs are met and my questions answered, leading to a much smoother project. No contractor that treats his or her employees with respect and provides them with prevailing wages and benefits should be afraid of abiding by one of these agreements.

As a contractor who decides which projects to bid, I do consider whether the project has a labor agreement and for me that is a positive.

Sincerely,

Craig Rossi Manager of Preconstruction Services

Performance Contracting, Inc.

Performance Contracting, Inc.



To Whom It May Concern,

My name is Daniel Levine and I am the CEO of Conflo Services, Inc. a local demolition and abatement contractor. We participate in private and public works projects in Santa Clara County.

We consistently bid projects with PLAs and CWAs and have successfully won multiple projects (e.g., school districts, cities, etc). We are eager to bid on projects for the City.

CWA's and PLA's level the playing field for union and non-signatory contractors who follow the laws and requirements of the Labor code and competitive bidding laws. We know that when we bid these projects that contractors who circumvent the laws are less likely to bid, or will bid under the same requirements as honest contractors.

Additionally, the Building Trades Council and its affiliated unions have been very helpful in ensuring that my needs are met and my questions answered, leading to a much smoother project. No contractor that treats his or her employees with respect and provides them with prevailing wages and benefits should be afraid of abiding by one of these agreements.

As a contractor who decides which projects to bid, I do consider whether the project has a labor agreement and for me that is a positive.

Sincerely

Daniel Levine

CEO

7/20/23

# B.A.C. LOCAL No. 3, CALIFORNIA

Bricklayers and Allied Craftworkers



July 20, 2023

RE: Mountain View Project Labor Agreement

To Whom It May Concern,

We, the members of the Bricklayers and Allied Craftworkers Local 3 (BAC Local 3) are writing to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

Troy Garland BAC Local 3 CA

Thoy Paro

President



July 20, 2023

#### CITY OF MOUTAINVIEW

500 Castro Street Mountain View, CA 94041

**RE: CITY OF MOUNTAIN VIEW CWA/PLA** 

To Whom It May Concern:

My name is Jeremy Day, Vice President of Operations; I write to you on behalf of Silicon Valley Mechanical, a local mechanical subcontractor. Throughout the years we have participated in private and public works projects in Santa Clara County.

We consistently bid projects with PLAs and CWAs and have successfully won multiple projects (e.g., school districts, cities, etc). We are eager to bid on projects for the City of Mountain View.

CWAs and PLAs level the playing field for union and non-signatory contractors who follow the laws and requirements of the Labor code and competitive bidding laws. We know that when we bid these projects that contractors who circumvent the laws are less likely to bid or will bid under the same requirements as honest contractors.

Additionally, the Building Trades Council and its affiliated unions have been very helpful in ensuring that Silicon Valley Mechanical's and its employee's needs are met, and questions answered, allowing for a much smoother process and more successful project(s). No contractor that treats his or her employees with respect and provides them with prevailing wages and benefits should be afraid of abiding by one of these agreements.

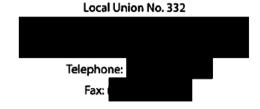
As a contractor who decides which projects to bid, I actively consider whether the project has a labor agreement and for me that is a positive.

Sincerely,

Yeremy Day
VP Operations







July 19, 2023

To Whom It May Concern,

We, the members of IBEW Local 332 are writing to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

Javier M. Casillas

Business Manager/Financial Secretary

JC:jr/opeiu#29/afl-cio



July 19, 2023

To Whom it May Concern,

I am the owner of Rodriguez Sheet Metal (RSM), an (MBE/SBE/DBE) company. My company has worked on a number of PLA/CWA public works projects, including but not limited to the Independence High School Performing Arts Modernization, Lazear Charter Academy Modernization, Liberty High School Administration and Student Common Modernization, and West Valley College Softball Complex. We've found that PLAs and CWAs attract the most reputable contractors by providing a level playing field and bringing the resources of the construction industry to Capital Improvement Program projects. All contractors must follow the same standards on these jobs. For my company, this means I am not bidding against disreputable contractors, and I have a fair shot at securing the work. As an (MBE/SBE/DBE), we strongly endorse a CWA/PLA for the City.

Sincerely,

Richard R. Rodriguez

Richard R. Rodriguez / President RODRIGUEZ SHEET METAL

INTERNATIONAL ASSOCIATION OF SHEET METAL, AIR, RAIL AND TRANSPORTATION WORKERS



LOCAL UNION NO. 104

TEL:

SHEET METAL WORKERS'

# Rick Werner PRESIDENT/BUSINESS MANAGER

July 19, 2023

To Whom It May Concern:

Please accept this communication on behalf of Sheet Metal Workers' Local Union No. 104 to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, the working families residing in our community will have access to equal opportunities for upward mobility and stable living wages.

Historically, PLAs have proven to be essential in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of skilled local workers of all backgrounds to make up the workforce, and will also provide opportunities that will have a positive and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Respectfully,

President/Business Manager

:jm opeiu #29



July 19th, 2023

Ron Heise Southland

To Whom It May Concern,

My name is Ron Heise and I am the General Superintendent at Southland Industries mechanical contractor. We participate in private and public works projects in Santa Clara County.

We consistently bid projects with PLAs and CWAs and have successfully won multiple projects (e.g., school districts, cities, etc). We are eager to bid on projects for the City.

CWAs and PLAs level the playing field for union and non-signatory contractors who follow the laws and requirements of the Labor code and competitive bidding laws. We know that when we bid these projects that contractors who circumvent the laws are less likely to bid, or will bid under the same requirements as honest contractors.

Additionally, the Building Trades Council and its affiliated unions have been very helpful in ensuring that my needs are met and my questions answered, leading to a much smoother project. No contractor that treats his or her employees with respect and provides them with prevailing wages and benefits should be afraid of abiding by one of these agreements.

As a contractor who decides which projects to bid, I do consider whether the project has a labor agreement and for me that is a positive.

Sincerely,

RON HEISE

Sheet Metal

General Superintendent

southlandind.com

Southland Industries







July 19, 2023

To Whom It May Concern,

My name is Scott Carstairs and I am the Executive Vice President of Operations for Therma LLC, a local Mechanical contractor. We participate in private and public works projects in Santa Clara County.

We consistently bid projects with PLAs and CWAs and have successfully won multiple projects (e.g., school districts, cities, etc). We are eager to bid on projects for the City.

CWAs and PLAs level the playing field for union and non-signatory contractors who follow the laws and requirements of the Labor code and competitive bidding laws. We know that when we bid these projects that contractors who circumvent the laws are less likely to bid, or will bid under the same requirements as honest contractors.

Additionally, the Building Trades Council and its affiliated unions have been very helpful in ensuring that my needs are met and my questions answered, leading to a much smoother project. No contractor that treats his or her employees with respect and provides them with prevailing wages and benefits should be afraid of abiding by one of these agreements.

As a contractor who decides which projects to bid, I do consider whether the project has a labor agreement and for me that is a positive.

Sincerely,

**Scott Carstairs** 

**Executive Vice President of Operations** 

Therma LLC



To Whom It May Concern,

We, the members of the International Union of Elevator Constructors Local 8, are writing to urge the City of Mountain View to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

Matt Russo Business Manager

MAR:djl



# International Brotherhood of Boilermakers | Iron Ship Builders • Blacksmiths • Forgers & Helpers

# **LOCAL LODGE 549**

Randy Thomas
Business Manager/Secretary Treasurer



phone:

• fax:

To whom it may concern,

Since 1880 the International Brotherhood of Boilermakers Iron Ship Builders, Blacksmiths, Forgers, and Helpers have provided opportunity, benefits, and higher education to working class people with no college debt. We have seen countless families benefit when the people who live in these communities band together to build and service the areas in which we live.

We urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

Project Labor Agreements are vital in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. As a community we must ensure that we continue to improve the quality of life for our residents. PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

Randy Thomas

**Business Manager Secretary Treasurer** 

Boilermakers Local 549

Northern California & Nevada



# **CEMENT MASONS LOCAL 400**

Telephone Fax
Toll Free

To Whom It May Concern,

We, the members of Cement Masons Local 400, are writing to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

all lone

Sincerely,

Cody J. Bik

Business Manager

SAN JOSE OFFICE

STOCKTON OFFICE

Cement Masons Local 400

Cody 93.8



Dear Mayor Hicks and Members of the City Council,

I'm current resident of Mountain View, nothing would make me happier than to see a finalized Community Workforce Agreement for the Capital Improvement Program. I often travel outside of Mountain View for work, and a CWA would level the playing field for the upstanding contractors with which I work.

There are two types of contractors performing Public Works Construction. One type provides a family-supporting wage, family health care coverage, and real retirement security. The other does not. With a Community Workforce Agreement, all contractors will have the same compensation structure, and I will have more opportunities to work in the city that I call home.

Please approve a comprehensive Community Workforce Agreement for the City of Mountain View.

Thank you,

Daniel A. Hernandez Lopez

Cement Masons Local 400



To Whom It May Concern,

We, the members of Local 16 are writing to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

Christopher Greaney Business Manager

Heat and Frost Insulators Local 16

Dear Mayor Hicks and Members of the City Council,

As a long-time resident of Mountain View, nothing would make me happier than to see a finalized Community Workforce Agreement for the Capital Improvement Program. I often travel outside of Mountain View for work, and a CWA would level the playing field for the upstanding contractors with which I work.

There are two types of contractors performing Public Works Construction. One type provides a familysupporting wage, family health care coverage, and real retirement security. The other does not. With a Community Workforce Agreement, all contractors will have the same compensation structure, and I will have more opportunities to work in the City that I call home.

Please approve a comprehensive Community Workforce Agreement for the City of Mountain View.

Name JAMES SAINTO
Union 372 IBEL

Dear Mayor Hicks and Members of the City Council,

As a long-time resident of Mountain View, nothing would make me happier than to see a finalized Community Workforce Agreement for the Capital Improvement Program. I often travel outside of Mountain View for work, and a CWA would level the playing field for the upstanding contractors with which I work.

There are two types of contractors performing Public Works Construction. One type provides a family-supporting wage, family health care coverage, and real retirement security. The other does not. With a Community Workforce Agreement, all contractors will have the same compensation structure, and I will have more opportunities to work in the City that I call home.

Please approve a comprehensive Community Workforce Agreement for the City of Mountain View.

Thank you,

Michel Sainte-Marie

**IUEC Local 8** 



# LiUNA! LOCAL 270

Feel the Power

# ENRIQUE ARGUELLO

Business Manager Secretary-Treasurer

## LUIS ARGUELLO

Assistant Business Manager Recording Secretary

FERNANDO AMBRIZ
President

GILBERTO RIVERA Vice-President

RENE CAMACHO
Executive Board

OSCAR JIMENEZ
Executive Board

JOSE ARRIAGA Executive Board To Whom It May Concern,

We, the members of Local 270 are writing to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

ENIZIONE G. ARGUENO

Enrique Arguello Business Manager/Secretary Treasurer









# UNITED UNION OF ROOFERS, WATERPROOFERS AND ALLIED WORKERS

Local Union #95





To Whom It May Concern,

We, the members of Roofers and Waterproofers Union Local 95 are writing to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well, as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

Daniel Garcia

Secretary Treasure

Roofers and Waterproofers Union Local 95



High Performance High Value

Auto, Marine & Specialty Painters

Carpet, Linoleum, Resilient Floor Covering & Soft Tile Layers

Drywall Finishers

Glaziers, Architectural Metal & Glass Workers

**Painters** 

Paint, Varnish & Lacquer Makers

Sign, Pictorial & Display Painters

# PAINTERS TAPERS LOCAL 507 DISTRICT COUNCIL 16

Phone: • Fax:



To Whom It May Concern,

We, the members of Local 507 are writing to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

Jose Espinosa

Bysiness Representative

DC16 Local 507

To Whom It May Concern,

We, the members of Plasters' and Cement Masons Local 300 are writing to urge the City to enter into a Project Labor Agreement (PLA) with the Santa Clara and San Benito Counties Building and Construction Trades Council. By approving the use of a CWA or PLA, working families in our community will be met with equal opportunities for upward mobility and stable living wages.

PLAs have proven to be crucial in ensuring the efficient use of public funds. By providing a steady supply of qualified labor for large and long-term projects, coupled with the commitment of labor peace, costly construction delays will be virtually eliminated. In addition, PLAs will ensure the inclusion of local workers of all backgrounds to make up the workforce, as well as provide opportunities that will have a direct and lasting impact. We encourage you to move forward in finalizing a Project Labor Agreement with the Santa Clara and San Benito County Building Trades Council.

Sincerely,

Dear Mayor Hicks and Members of the City Council,

As a long-time resident of Mountain View, nothing would make me happier than to see a finalized Community Workforce Agreement for the Capital Improvement Program. I often travel outside of Mountain View for work, and a CWA would level the playing field for the upstanding contractors with which I work.

There are two types of contractors performing Public Works Construction. One type provides a family-supporting wage, family health care coverage, and real retirement security. The other does not. With a Community Workforce Agreement, all contractors will have the same compensation structure, and I will have more opportunities to work in the City that I call home.

Please approve a comprehensive Community Workforce Agreement for the City of Mountain View.

Thank you, Janut 98

Name: Jonathon Gonzales

Union: SMART Local 104



# To Whom it May Concern,

I am a Project Manager of Conflo Services, Inc. a family owned business. Our company has worked on a number of PLA/CWA public works projects, including most recently the SC Portables Demolition project in San Jose. We've found that PLAs and CWAs attract the most reputable contractors by providing a level playing field and bringing the resources of the construction industry to Capital Improvement Program projects. All contractors must follow the same standards on these jobs. For my company, this means I am not bidding against disreputable contractors, and I have a fair shot at securing the work. As a family owned union contractor we strongly endorse a CWA/PLA for the City.

Sincerely,

Zach Oliver

Project Manager



To Whom it May Concern,

I am the owner of Primal Paint Inc. My company has worked on a number of PLA/CWA public works projects. We've found that PLAs and CWAs attract the most reputable contractors by providing a level playing field and bringing the resources of the construction industry to Capital Improvement Program projects. All contractors must follow the same standards on these jobs. For my company, this means I am not bidding against disreputable contractors, and I have a fair shot at securing the work. As an (SBE/DBE), we strongly endorse a CWA/PLA for the City.

Sincerely, Cesar Arroyo

# **novaworks**

- · A Slice of New York
- Amazon
- Biocom California
- Carobar Business Solutions
- · California Department of Rehabilitation
- California Employment Development Dept.
- Center for Continuing Study of the California Economy
- · Code Name Collective
- Couchbase
- Foothill-De Anza
   Community College District
- LinkedIn
- Manpower Group
- MM Hamilton Financial Group
- Outset Medical
- · Peninsula Family Service
- Sacred Heart Community Service
- San Mateo County
   Central Labor Council
- San Mateo County
   Community College District
- San Mateo County
   Economic Development Association
- Santa Clara and San Benito Counties
   Building & Construction Trades Council
- Santa Clara County Housing Authority
- Watershed

Co-Chairs: Jennifer Morrill Andy Switky

Vice Chairs: Rosanne Foust Poncho Guevara

Past Chair: Christopher Galy

Director: Marléna Sessions Re: Community Workforce Agreement

#### Dear Councilmembers.

NOVAworks is a nonprofit, federally funded employment and training agency that provides customer-focused workforce development services. We work closely with local businesses, educators, and job seekers to ensure that our programs provide opportunities that build the knowledge, skills, and attitudes necessary to address the workforce needs of Silicon Valley.

NOVAworks' mission is to be a leader in delivering employment and training services that:

- · facilitate skill development and career mobility;
- · align with and are of value to our business community; and
- enhance people's ability to live and work in Silicon Valley.

I write today to share with you that Community Workforce Agreements (CWAs), as written and carried out by the Santa Clara and San Benito Counties Building and Construction Trades Council, are well aligned with the mission of NOVAworks.

CWAs support the ability for local area construction apprenticeships to expand and provide training opportunities for local residents who choose a career in the building trades. These apprenticeships invest tens of millions of dollars annually in California, training over 60,000 Apprentices this year. Graduates of these programs will then have the skills necessary to explore a number of career options within their chosen craft.

CWAs ensure that contractors compete on expertise and performance rather than cutting corners. This paradigm provides a level playing field for high-road contractors to bid and secure work, supporting a construction industry that does not rely on "race-to-the-bottom" economics.

CWAs provide workers with a fair wage, combined with family-supporting health care and real retirement security, leading to more opportunity for construction workers to live in the communities in which they work.

As a public entity, there is no higher purpose than ensuring our public dollars are spent wisely, while providing opportunity for community workforce to prosper. A CWA serves this purpose well. NOVAworks fully supports this Community Workforce Agreement and will partner with the City and Building and Construction Trades Council to assure its success.

Sincerely,

Markina Sessions

Marlena Sessions, Executive Director