SERVICES TO BE PROVIDED BY THE MOUNTAIN VIEW CHAMBER OF COMMERCE DURING THE TERM OF THE LEASE WITH THE CITY OF MOUNTAIN VIEW

(New/Updated Requirements Noted in Italicized Font)

- On September 1st of each and every year of the lease, the Chamber of Commerce will submit to the City Council, via the Economic Development Manager, an Annual Work Plan of planned programs and initiatives for the year ahead, including performance metrics for each planned activity.
- On September 1st of each and every year of the lease, the Chamber of Commerce will submit to the City Council, via the Economic Development Manager, an Annual Report of program and initiative accomplishments for the preceding year using established performance metrics from the Annual Work Plan.
- Provide visitor and information services targeted to both individuals and potential businesses.

Performance metrics

- Produce visitor information packets for distribution upon request and at special events and record number provided.
- o *Provide the City with 25 copies of packets.*
- o *Update the packets at least annually.*
- Characterize telephone, web site and walk-in inquiries by type and total number of requests.
- Provide economic development support to existing and prospective businesses in the City.

<u>Performance metrics</u>

- o Develop, maintain and publicize a business economic development outreach program.
- *Update program at least annually or more often as economic conditions warrant.*
- Produce supporting economic development data packets relevant to existing and prospective businesses.

• Develop and implement programs that complement, support and enhance City economic development.

Performance metrics

- Within six months, develop a mutually agreeable plan, including reportable milestones and proposed actions, to support and enhance City programs.
- o Review and update the plan annually following adoption.
- Meet with the Economic Development Manager at least semiannually to review status and report on progress of plan.
- Develop and implement a coordination plan with the Central Business Association to develop complementary programs for downtown Mountain View.
- Maintain and distribute a complimentary up-to-date map of the City of Mountain View to visitors.
- Maintain a web site with visitor information about the City.