THEATREWORKS SILICON VALLEY 2017-18

									1			_		- DA			_							
												EV		PA Committe				Client		Online.				Bank
										Dorf Arto	Per Arts	Syo / Duch		Committe			Poon Soons	Morehandi	House Mgr,	Convices	of Facility Use		ADT	Activity
								Rents	Rent OT	Donations		& Late Fees	DA Cronto	Donations	Took Suga	Took OT				Insurance Gross	Fee	Service Chgs	AKI	
		 						Rents	Rent O1	Donations	Grants	& Late rees	PA Grants	Donations	Tech Svcs	Tech Of	кесер	Se	Receptions	Trisurance Gross	ree	Service crigs	DALES TIK	oves ree
								PARENT	PAROT	PADON	PAGRNT	PADEXT	PAACGT	PAACDO	PAPCE	PATOT	BSRECP	PAMERC	PAEPG	RMRENT PAONLN	PAFUSW/TW	PASCSW/TW	PAART PAT	ICS PABAF
							Total Charges									111111					11111111111111			
			Usage		Total Tix	Non-Tik'd Pl	us Facility Use																	799900
ARRANGEMENT	Dates	Stage	Days	Gross Tik Sales		Attendance Fe		34-41701	34-41741	34-43613	34-43613	34-43645	42-43613	42-43613	59-43645	59-43647	75-43641	75-43643	75-43645	77-42135 91-41701	91-42771	91-42799	91-43641 91-4	3645 41601
GRAND TOTAL			196	\$4,160,996.65	85,374	416	\$685,782.45	\$159,128.50	\$13,294.00			\$7,268.91			\$66,837.65	\$1,162.81	\$1,148.40	\$500.00	\$18,996.00	\$180,066	36 \$178,914.00	\$44,708.19	\$13	712.82 \$44.81
Ticketed							\$639,510.64																	
Non-Ticketed							\$2,739.47																	
Service Fees & Box Office Fees							\$43,532.34					\$685.34								\$25,716.0	0	\$10,186.00	\$6,9	45.00
MS Ticketed			195	\$2,859,636.40	59,653		\$637,507.38	\$157,593.50	\$13,200.00			\$6,411.31			\$65,899.44	\$1,162.81	\$1,148.40	\$500.00	\$18,996.00	\$154,350	36 \$178,914.00	\$34,522.19	\$4,7	87.82 \$21.55
MS Non-Ticketed																								
SS Ticketed																								
SS Non-Ticketed			1			416		\$1,535.00	\$94.00			\$172.26			\$938.21									
LS Ticketed				\$1,301,360.25	25,721		\$2,003.26																	80.00 \$23.26
THEATREWORKS				\$4,160,996.65	85,374	416	\$642,250.11					\$6,583.57		\$0.00	\$66,837.65	\$1,162.81	\$1,148.40	\$500.00	\$18,996.00	\$154,350	.36 \$178,914.00	\$34,522.19		767.82 \$44.8
18TW01 The Four Immigrants	7/12-8/6/17		C	\$451,744.00	8,830		\$870.00	\$0.00				\$0.00												\$870.00
18TW02 Constellations (28)	8/14-9/17/2017		37	\$378,171.60	7,639		\$84,034.66	\$28,412.50				\$1,581.37			\$10,778.32	2 \$267.55			\$2,707.04	\$14,3				\$887.82
18TW03 The Prince of Egypt (36)	9/25-11/5/2017		43	ψ/0// <u>2</u> 01100	16,934		\$182,783.60	\$35,616.00	,			\$1,479.53			\$17,506.82	2 \$160.53	3 \$306.24	1	\$4,738.90	\$48,6	1.59 \$48,989.2	5 \$18,988.19		1,020.00 \$21.
18TW04 Around the World in 80 Days	11/29-12/23/17		C	\$523,006.10	10,173		\$1,133.26	\$0.00				\$0.00												1,110.00 \$23.
18TW05 Our Great Tchaikovsky (37)	1/1-2/11/2018		44	4.00/0.0.00	18,042		\$183,089.04	\$33,845.00	. ,			\$1,380.25			\$12,294.15	5	\$153.12	\$500.00	\$3,926.72	\$58,1	3.30 \$54,496.5	\$15,255.00	\$	1,110.00
18TW06 Skeleton Crew	3/7-4/1/18		C	\$326,610.15	6,718		\$0.00	\$0.00				\$0.00	1											
18TW07 The Bridges of Madison County (31)	3/26-4/29/2018		32	\$413,390.90	8,910		\$95,851.11					\$1,739.82			\$12,870.26				\$3,998.38	\$17,6	+,	0		\$870.00
18TW08 Finks (30)	5/28-7/1/2018		37	\$364,023.90	7,563		\$84,074.02	\$29,262.50				***			\$11,855.84		\$229.68	3	\$3,363.60	\$13,5	2.15 \$22,835.2	5		\$840.00
2018-2019 Season Announcement (1)	2/12/2018		1	\$5.740.00	(0	416	\$2,739.47	\$1,535.00				\$172.26			\$938.21				4174.04		04.447.0			* 00.00
Price of Egypt OFJCC Concert	10/23/2017		1	\$5,649.00	62		\$2,599.54	\$600.00				\$73.11			\$306.19			-	\$174.24		\$1,416.0			\$30.00
TW1805 Great American Sing-Along	1/29/2018	IVIS	l	\$30,280.00	503		\$5,075.41	\$600.00)			\$157.23			\$287.86	5		-	\$87.12	\$2,1	5.20 \$1,509.0	\$279.00		\$30.00
Tassitume	July 2017 - June 2018						¢2 022 00															\$2,022,00		
Tessitura Per Ticket							\$2,022.00 \$192.00				-											\$2,022.00 \$192.00		
Per Ticket							\$192.00															\$192.00		
Per Ticket							\$144.00															\$144.00		
Per Ticket							\$288.00															\$288.00		
Per Ticket							\$96.00				+							+				\$96.00		
Per Ticket							\$66.00										+					\$66.00		
Per Ticket							\$740.00										+					\$740.00		
Per Ticket							\$105.00															\$105.00		
Per Ticket							\$48.00															\$48.00		
Per Ticket							\$69.00															\$69.00		
Per Ticket							\$48.00															\$48.00		
Per Ticket							\$73.00															\$73.00		
Tessitura Box Office Fee	July 2017 - June 2018						\$41,510.34					\$685.34								\$25,71	5.00	\$8,164.00	\$6	,945.00
1 of 4 installments							\$10,239.00					\$32.75								\$6,4		\$2,041.00		1,736.25
2 of 4 installments	3						\$10,392.91					\$186.66								\$6,4	9.00	\$2,041.00	\$	1,736.25
3 of 4 installments	Jan 1 2018						\$10,206.25													\$6,4	9.00	\$2,041.00	\$	1,736.25
4 of 4 installments	Apr 1 2018						\$10,672.18					465.93								\$6,4	9.00	\$2,041.00	\$	1,736.25

THEATREWORKS SILICON VALLEY 2016-17

										EX				Client						Bank
										Svc/Rush &			Bean Scene	Merchandis	House Mgr,	% of Gross	Facility Use			Activity
								Rents	Rent OT	Late Fees	Tech Svcs	Tech OT	Recep	e	Receptions	Sales	Fee	Service Chgs	Tik Svcs	Fee
			Useage		Total Tix		Total Charges													799900-
ARRANGEMENT	Dates	Stage	Days	Gross Tik Sales	Sold	Attendance	Plus Fees	34-41701	34-41741	34-43645	59-43645	59-43647	75-43641	75-43643	75-43645	91-41701	91-42771	91-42799	91-43645	41601
GRAND TOTAL			176	\$3,810,828.95	82,641	490	\$630,523.51	\$151,328.88	\$10,143.12	\$10,453.96	\$68,094.61	\$1,191.70	\$1,148.40	\$1,528.00	\$18,200.42	\$159,708.51	\$170,004.00	\$22,577.33	\$15,900.25	\$244.33
Ticketed							\$582,707.31													
Non-Ticketed							\$4,881.80													
Service Fees & Box Office Fees							\$42,934.40			\$1,750.04						\$24,891.00		\$9,357.16	\$6,936.20	
MS Ticketed				\$2,655,472.25	56,573		\$579,870.08	\$150,358.88	\$9,841.12	\$8,440.01	\$66,294.72	\$1,191.70	\$1,071.84	\$1,528.00	\$17,630.98	\$134,817.51	\$169,104.00	\$13,220.17	\$6,204.05	\$167.10
MS Non-Ticketed						416	\$3,557.52	\$785.00	\$188.00	\$188.31	\$1,109.11	\$0.00	\$76.56	\$0.00	\$460.54	\$0.00	\$750.00	\$0.00	\$0.00	\$0.00
SS Ticketed																				
SS Non-Ticketed						74	\$1,324.28	\$185.00	\$114.00	\$75.60	\$690.78	\$0.00	\$0.00	\$0.00	\$108.90	\$0.00	\$150.00	\$0.00	\$0.00	\$0.00
LS Ticketed				\$1,155,356.70	26,068		\$2,837.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,760.00	\$77.23
THEATREWORKS				\$3,810,828.95	82641	490	\$587,589.11	\$151,328.88	\$10,143.12	\$8,703.92	\$68,094.61	\$1,191.70	\$1,148.40	\$1,528.00	\$18,200.42	\$134,817.51	\$170,004.00	\$13,220.17	\$8,964.05	\$244.33
17TW01 Confederates (27)	7/13-8/7/16	LS	0	\$315,479.25	7,029		\$810.00												\$810.00	,
17TW02 Life of the Party (26+1 dress)	8/15-9/24/16	MS	37	\$317,939.75	8,064		\$90,087.67	\$31,165.00	\$2,800.00	\$1,677.07	\$15,181.85	\$315.99	\$153.12		\$3,404.48	\$8,902.08	\$22,314.00	\$1,570.38	\$2,544.05	\$59.65
17TW03 Outside Mullingar (28+1 dress)	9/26 -11/1/16	MS	33	\$430,937.45	9,322		\$99,421.55	\$29,386.38	\$591.12	\$3,790.65	\$12,195.12	\$239.2	\$153.12		\$3,217.78	\$19,234.37	\$28,092.00	\$1,691.50	\$810.00	\$20.26
17TW04 Daddy Long Legs (39+1 dress)	11/30-12/23/16	LS	0	\$511,302.20	11,938		\$1,147.17												\$1,110.00	\$37.17
17TW05 Crimes of the Heart (29+1 dress)	1/1-2/6/17	MS	33	\$407,536.70	9,025		\$94,257.01	\$28,012.50	\$1,950.00	\$1,007.64	\$12,511.82	2	\$153.12		\$3,469.34	\$17,128.30	\$27,768.00	\$1,368.29	\$870.00	\$18.00
17TW06 Calligraphy (28+1 dress)	3/8-4/2/17	'LS	0	\$328,575.25	7,101		\$880.06												\$840.00	\$40.06
17TW07 Rags (30+1 dress)	3/27-4/30/17	MS	31	\$485,750.85	11,240		\$110,790.80	\$27,387.50	\$3,300.00	\$1,964.65	\$12,795.84	\$47.85	\$459.36		\$3,939.36	\$23,867.58	\$33,753.00	\$2,384.00	\$870.00	\$21.66
17TW08 Hershey Felder, BEETHOVEN (36)	5/29-7/10/17	MS	39	\$974,529.50	18,335		\$179,336.58	\$33,807.50	\$1,125.00		\$13,393.57	\$588.6	\$153.12	\$1,388.00	\$3,491.12	\$62,795.16	\$55,590.00	\$5,924.50	\$1,080.00	,
Great American Songbook singalong (1)	6/27/2017	MS	1	\$38,778.00	587		\$5,976.47	\$600.00	\$75.00		\$216.52	2		\$140.00	\$108.90	\$2,890.02	\$1,587.00	\$281.50	\$30.00	\$47.53
Young Playwrights Project-Gunn High School (1)	4/25/2017	SS	1			74	\$1,324.28	\$185.00	\$114.00	\$75.60	\$690.78	3			\$108.90		\$150.00			
Season Announcement (1)	2/13/2017	MS,SS	1			416	\$3,557.52	\$785.00	\$188.00	\$188.31	\$1,109.11		\$76.56		\$460.54		\$750.00			
Leading Ladies **CANCELLED**		MS					\$0.00													
Tessitura Service Charge	July 2016 - Jun	e 2017					\$1,549.00											\$1,549.00		
Per Ticke	et Jul-16						\$70.00											\$70.00		
	et Aug-16						\$144.00											\$144.00		
	et Sep-16						\$84.00											\$84.00		
Per Ticke							\$168.00											\$168.00		
Per Ticke							\$21.00											\$21.00		
Per Ticke							\$81.00											\$81.00		
Per Tick							\$123.00											\$123.00		
Per Ticke							\$54.00											\$54.00		4
	et Mar-17						\$129.00											\$129.00		
Per Ticke							\$279.00											\$279.00		
Per Ticke							\$90.00											\$90.00		4
	et Jun-17						\$306.00											\$306.00		4
Tessitura Box Office Fee	July 2016 - Jun	e 2017					\$41,385.40			\$1,750.04						\$24,891.00		\$7,808.16		4
1 of 4 installmen							\$10,466.33			\$557.49						\$6,222.75		\$1,952.04	\$1,734.05	4
2 of 4 installmen							\$10,362.70			\$453.86						\$6,222.75		\$1,952.04	\$1,734.05	4
3 of 4 installmen							\$10,301.52			\$392.68						\$6,222.75		\$1,952.04	\$1,734.05	
4 of 4 installment	s Apr 1 2017						\$10,254.85			\$346.01						\$6,222.75		\$1,952.04	\$1,734.05	4

THEATREWORKS 2015-16 SEASON Events

RETAIL NOT STATE TO BE STATE OF THE STATE OF										EX Svc/Rush &		s	sean cene Ilcohol	House Mar.	% of Gross	Facility Use			Bank Activity
ARRANGEMENT Dates Stage Days Gross Tik Sales Sold Total Charges 34-41701 34-43645 59-34645 44-36445 59-34645 44-36445 59-34645 41-36-41 75-34-3645 19-41701 91-42771				Haaama		Tatal Tiv		Rents	Rent OT		Tech Svcs	Tech OT S					Service Chgs	Tik Svcs	Fee
MS Ticketed \$\$2,280,057,10\$ 56293 \$510,699.33 \$146,653.50 \$7,317.23 \$6,914.58 \$60,864.84 \$112.68 \$765.60 \$18,263.91 \$99,317.65 \$155,079.00 \$11,553.50 \$3,787.97 \$68.87 \$MS Non-Ticketed \$\$3,622.89 \$935.00 \$269.00 \$175.82 \$1,427.28 \$0.00 \$0.00 \$76.56 \$313.88 \$0.00 \$50.00 \$		Dates	Stage	Days		Sold	Total Charges					43647 7							41601
SS Non-Ticketed SS Non-Tic	CRAID TOTAL			170	43,310,273.43	04077	Ψ317,043.00	Ψ147,730.30	\$0,021.23	Ψ/,211.27	\$00,070.00	ψ112.00 ·	Ψ04 <u>2.10</u>	ψ10,774.71	\$77,517.03	\$133,777.00	\$11,555.50	ψ0,401.71	Ψ213.31
SS Non-Ticketed \$1,238,216.35 \$28406 \$2845 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	MS Ticketed				\$2,280,057.10	56293													
16TWO1 Triangle 7/8-8/2/15 LS 0 \$11,338,216.35 28406 2845 0 0 0 0 0 0 0 0 0																			
16TW01 Triangle	LS Ticketed				\$1,238,216.35	28406													
16TW02 The Country House (28) 8/17-9/20/15 MS 32 \$336,996.75 8,355 \$82,699.29 \$27,512.50 \$1,840.00 \$2,799.24 \$12,207.98 \$153.12 \$3,275.24 \$10,617.21 \$23,454.00 \$840.00 \$16TW03 Proof (30) 8/4-11/3/15 MS 34 \$361,463.70 9,469 \$89,857.01 \$30,098.50 \$1,600.00 \$3,140.83 \$13,125.64 \$76.56 \$3,595.88 \$11,594.23 \$25,725.00 \$6.00 \$851.41 \$42.97 \$16TW04 Jane Auster's Emma \$12/2-27/15 LS 0 \$561,637.65 \$11,996 \$1,065.78 \$10,000.00 \$720.00 \$	(# of performances, not including dress reh))																	
16TW03 Proof (30)	16TW01 Triangle			Ŭ				¢27 E12 E0	\$1.940.00	¢2.700.24	¢12 207 00		¢1E2 12	¢2 275 24	¢10 617 21	\$22.454.00			
16TW04 Jane Austen's Emma 12/2-27/15 LS 0 \$561,637.65 11,996 \$1,065.78 \$1,020.00 \$45.7 16TW05 Hershey Felder as Irving Berlin (36) 1/9-2/14/16 MS 33 \$844,833.50 19,020 \$157,295.68 \$30,010.00 \$720.00 \$974.51 \$10,742.16 \$56.34 \$153.12 \$4,703.47 \$50,985.02 \$53,289.00 \$5,305.50 \$356.56 16TW06 tokyo fish story 3/9-4/3/16 LS 0 \$357,203.45 8,667 \$924.37 \$84,000 \$10,000 \$	16TW03 Proof (30)																		
16TW06 tokyo fish story 3/9-4/3/16 LS 0 \$357,203.45 8,667 \$924.37	16TW04 Jane Austen's Emma	12/2-27/15	LS	0	\$561,637.65	11,996	\$1,065.78											\$1,020.00	\$45.78
16TW07 Cyrano (30)								\$30,010.00	\$720.00	\$974.51	\$10,742.16	5 \$56.34	\$153.12	\$4,703.47	\$50,985.02	\$53,289.00	\$5,305.50		
16TW08 The Velocity of Autumn (29) 5/23-6/26/16 MS 33 \$362,082.20 9,279 \$87,516.10 \$28,535.00 \$10,909.66 \$153.12 \$2,968.92 \$12,412.40 \$25,818.00 \$4,409.00 \$870.00 Young Playwrights Project-Palo Alto 4/20/2016 SS 1 \$1,369.42 \$185.00 \$95.00 \$175.82 \$676.08 \$87.52 \$150.00								\$30 497 50	\$1,717.23		\$13.879.40	\$56.34	\$229.68	\$3 720 40	\$13 708 79	\$26 793 00	\$1.833.00		
Young Playwrights Project-Palo Alto 4/20/2016 SS 1 \$1,369.42 \$185.00 \$95.00 \$175.82 \$676.08 \$87.52 \$150.00 \$150	16TW07 Cyrano (30)																		
Season Announcement (1) 2/9/2016 MS, SS 1 \$3,622.89 \$935.00 \$495.00 \$1,081.56 \$76.56 \$313.88 \$600.00 Leading Ladies-CANCELLED MS 0 \$0.00 \$0	Young Playwrights Project-Palo Alto	4/20/2016	SS	1			\$1,369.42	\$185.00	\$95.00	\$175.82	\$676.08	3		\$87.52		\$150.00			
Leading Ladies-CANCELLED MS 0 \$0.00				1									ф 7 / Г /						
		2/9/2016		0				\$935.00	\$495.00	\$120.89	\$1,081.50	0	\$70.50	\$313.88		\$600.00	'		
NOTE: Total Charges for The Velocity of Autum & YPP-Min Ven VI 5 have not yet been received: figures are invoiced amounts																			
	NOTE: Total Charges for The Velocity of Autu	umn & YPP-Mtn \	/iew HS	have not	<mark>yet been receive</mark>	d; figures a	are invoiced am	ounts											
												+							+
																			+
																			+
				-															
																			+
																			+
																			+
																			+
				+ +							 	+ +		 	 	 	 		+
										<u> </u>									
												+		1	1	1			+
				1															+
														<u> </u>		<u> </u>			
																			I
												+ +							+
				+ +							+	+ +		1	1	1	1		+
											†	+ +					<u> </u>		+
				1										ļ	ļ				
				-								+							+
																			-
														<u> </u>	<u> </u>	<u> </u>			
						-		<u> </u>											
																			+
				+ +							+	+ +		1	1	1	+		+
											†	+ +					<u> </u>		1
													<u>-</u>						