

TheatreWorks Silicon Valley - 2025/26 Budget
Budget Summary
October 1, 2025

	FY25 ACTUAL preliminary	FY26 BUDGET
REVENUE		
EARNED REVENUE		
Ticket Sales & Fees		
Subscriptions	1,193,771	\$ 1,476,000
Single Tickets	1,511,688	\$ 1,652,650
Education Programs	14,890	\$ 156,000
FY25 Concerts/FY26 5 & Dime	191,000	\$ 152,000
Ticket Fees	181,913	\$ 205,250
Total Ticket Sales & Fees	3,093,262	\$ 3,641,900
Other Earned Revenue		
Endowment Draw	-	\$ 191,000
Other Earned Revenue	463,152	\$ 165,500
Total Other Earned Revenue	463,152	\$ 356,500
TOTAL EARNED REVENUE	3,556,414	\$ 3,998,400
CONTRIBUTED REVENUE		
Annual Fund Contributions		
Corporate	15,500	\$ 35,000
Foundations	247,500	\$ 400,000
Government	-	\$ -
Individual		
Annual Fund	2,195,117	\$ 1,764,780
Inspire Level	1,789,618	\$ 1,600,000
Special Events (gross revenue)	611,002	\$ 645,000
Special Donor Travel/Events		\$ 150,000
Total Annual Fund Contributions	4,858,737	\$ 4,594,780
Other Fund Revenue		
Surplus Funds from prior period	1,200,000	
Bequest Funds Received (attributed to operations)	1,202,753	\$ 1,200,000
Total Contributed Other Sources	2,402,753	\$ 1,200,000
TOTAL CONTRIBUTED REVENUE	7,261,490	\$ 5,794,780
TOTAL REVENUE	10,817,904	\$ 9,793,180
EXPENSE		
Personnel		
Artistic, Production, & Education	3,151,254	\$ 4,251,818
Marketing, Devo, & Administraion	2,219,897	\$ 2,380,020
Total Personnel	\$ 5,371,151	\$ 6,631,838
Production Materials/Services & Royalties		
Production Materials & Services	261,184	\$ 290,886
Royalties	200,520	\$ 205,091
Total Production Materials/Services & Royalties	\$ 461,704	\$ 495,977
Artistic/Education, Marketing & Development Functional Expense	1,015,927	\$ 646,030
Total Occupancy & G&A	2,759,555	\$ 2,018,310
TOTAL EXPENSE	9,608,337	\$ 9,792,155
Subtotal Surplus/(Deficit)	\$ 1,209,567	\$ 1,025